



2009 Graduate, REALTOR® Institute (GRI) Calendar

The Realtor® Institute program is designed primarily for REALTORS®. Candidates are required to complete successfully a minimum of 90 hours of classroom instruction (12 days of classroom instruction) to earn the Graduate, REALTOR® Institute (GRI) designation. You must successfully complete the following with a grade of 75% or above:

GRI 100 series REQUIRED: This series is offered in a one 4-day format or two 2-day formats. If you take this series in the four day format you will receive a discount on course fees.

GRI 200 series REQUIRED: This series is offered in a one 4-day format or two 2-day formats. If you take this series in the four day format you will receive a discount on course fees.

GRI 301 REQUIRED: This course is a one day required course which covers Ethics and Professionalism in Real Estate

GRI 302: One America, At Home With Diversity REQUIRED: This course is a one day required course which covers Cultural Diversity. It is also a certification course offered by the National Association of REALTORS®.

Two more one day elective courses of your choice. You can substitute one of these courses for an ABR, CRS, or CRB course.

A few other interesting options & facts:

While working toward your GRI designation, you will also earn the One America: At Home With Diversity certification from NAR when you complete GRI 302.

You can substitute a one day GRI elective for an ABR, CRS or CRB course.

All GRI Courses will be offered in the new ARA building located at
11224 Executive Center Drive, Little Rock, AR 72211

For complete directions, please visit our website at www.arkansasrealtors.org

GRI Course Information

***All GRI Courses begin sharply at 9:00 AM and end by 5:00 PM each day.**

***You must complete a test at the end of each GRI course. 75% or higher constitutes a passing grade.**

***Coffee and soft drinks are provided at each course. No food included in course tuition.**

***Many but not all GRI courses are approved for continuing education, you must be present the entire time to get credit for the courses.**

Have you already started taking GRI courses and need to know if you need to take these courses? Call Miki toll free at 888-333-2206 or e-mail her at miki@arkansasrealtors.com. She is available for individual education counseling to help you complete your designation courses without repeating course topics!



2009 GRI Schedule



Course Date	Course #	Topic	Location	Early Bird Registration	CE
February 9 & 10	GRI 101	Business Development Basic & Advanced Marketing REQUIRED	ARA Building Little Rock	January 26	No
February 11 & 12	GRI 102	Customer and Client Services Communication and Business Tech. REQUIRED	ARA Building Little Rock	January 26	Yes*
March 18	GRI 306	Investments ELECTIVE	ARA Building Little Rock	March 4	Yes*
April 3	GRI 301	Ethics & Professionalism REQUIRED	ARA Building Little Rock	March 20	Yes*
April 22	GRI 302	One America At Home With Diversity REQUIRED	ARA Building Little Rock	April 8	Yes*
May 18 & 19	GRI 201	Brokerage Relationships Environmental Issues REQUIRED	ARA Building Little Rock	May 4	Yes*
May 20 & 21	GRI 202	Unauthorized Practice of Law Fair Housing, Finance REQUIRED	ARA Building Little Rock	May 4	Yes*
June 10	GRI 307	Anti Trust & Misrepresentation ELECTIVE	ARA Building Little Rock	May 27	Yes*

*** CE is pending approval of the State Board of Private Career Education**

Name: _____ Day Phone: _____
 Firm Name: _____ Firm Fax: _____
 Preferred Address: _____ E-Mail: _____
 _____ RE License #: _____ (Required)

I am registering for the following GRI courses:

Course	Early Bird	Regular	Non-Member	Total \$
101	<input type="checkbox"/> \$ 165.00	<input type="checkbox"/> \$ 190.00	<input type="checkbox"/> \$ 200.00	
102	<input type="checkbox"/> \$ 165.00	<input type="checkbox"/> \$ 190.00	<input type="checkbox"/> \$ 200.00	
201	<input type="checkbox"/> \$ 165.00	<input type="checkbox"/> \$ 190.00	<input type="checkbox"/> \$ 200.00	
202	<input type="checkbox"/> \$ 165.00	<input type="checkbox"/> \$ 190.00	<input type="checkbox"/> \$ 200.00	
302	<input type="checkbox"/> \$ 85.00	<input type="checkbox"/> \$ 100.00	<input type="checkbox"/> \$ 125.00	
301	<input type="checkbox"/> \$ 85.00	<input type="checkbox"/> \$ 100.00	<input type="checkbox"/> \$ 125.00	
306	<input type="checkbox"/> \$ 85.00	<input type="checkbox"/> \$ 100.00	<input type="checkbox"/> \$ 125.00	
307	<input type="checkbox"/> \$ 85.00	<input type="checkbox"/> \$ 100.00	<input type="checkbox"/> \$ 125.00	
101 & 102 (Four Day Block) *	<input type="checkbox"/> \$ 300.00	<input type="checkbox"/> \$ 325.00	<input type="checkbox"/> \$ 350.00	
201 & 202 (Four Day Block) *	<input type="checkbox"/> \$ 300.00	<input type="checkbox"/> \$ 325.00	<input type="checkbox"/> \$ 350.00	
Total Due:				\$

- Check** **Make Check Payable to: Arkansas REALTORS Association**
- Credit Card** Card Type: _____ Exp Date: _____
 Card Number: _____
 Name on Card: _____
 Signature: _____

Return Registration Form to Arkansas REALTORS Association

Via Fax : 501-225-7131

Via Mail:

Arkansas REALTORS Association
 204 Executive Court, Ste 300
 Little Rock, AR 72205

**When registering for the 4 day block 2 months in advance and paying by credit card, you can pay in 3 easy payments. If you wish to exercise this option please sign here: _____*

Arkansas Realtors® Association
11224 Executive Center Dr.
Little Rock, AR 72211



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REALTOR®