



2010 Graduate, REALTOR® Institute (GRI) Calendar

The REALTOR® Institute program is designed primarily for REALTORS®. Candidates are required to complete successfully a minimum of 90 hours of classroom instruction (12 days of classroom instruction) to earn the Graduate, REALTOR® Institute (GRI) designation. You must successfully complete the following with a grade of 75% or above:

- **GRI 100 series REQUIRED:** *This series is offered in a one 4-day format or two 2-day formats. If you take this series in the four day format you will receive a discount on course fees.*
- **GRI 200 series REQUIRED:** *This series is offered in a one 4-day format or two 2-day formats. If you take this series in the four day format you will receive a discount on course fees.*
- **GRI 301 REQUIRED:** *This course is a one day required course which covers Ethics and Professionalism in Real Estate*
- **One America, At Home With Diversity REQUIRED:** *This course is a certification course offered by the National Association of REALTORS®. This course is an online course available at <http://www.learninglibrary.com>. Upon completion of the online course, certification must be provided to Arkansas Realtors Association for GRI credit.*
- **Two more elective courses of your choice.** *We will be offering GRI 306-Investments as one elective. For your final elective you should supply ARA with certification that you completed another NAR Designation or Certification Course. This course can be taken live or online. All of the following courses qualify: ABR, ABRM, CCIM, CIPS, CRS, CRB, GREEN, e-Pro, SFR, and SRES. To obtain designations online, please visit <http://www.learninglibrary.com>. For CRS Course information please visit <http://www.arkansascrs.com>.*

A few other interesting options & facts:

- While working toward your GRI designation, you will also earn the One America: At Home With Diversity certification from NAR.
- You will begin working towards another NAR designation with your second elective course.

All GRI Courses will be offered in the new ARA building located at
11224 Executive Center Drive, Little Rock, AR 72211
For complete directions, please visit our website at www.arkansasrealtors.org

GRI Course Information

***All GRI Courses begin sharply at 9:00 AM and end by 5:00 PM each day.**

***You must complete a test at the end of each GRI course. 75% or higher constitutes a passing grade.**

***Coffee and soft drinks are provided at each course. No food is included in course tuition.**

***Many but not all GRI courses are approved for continuing education; you must be present the entire time to get credit for the courses.**

Have you already started taking GRI courses and need to know if you need to take these courses? Call Miki toll free at 888-333-2206 or e-mail her at miki@arkansasrealtors.com. She is available for individual education counseling to help you complete your designation courses without repeating course topics!



2010 GRI Schedule



Course Date	Course #	Topic	Location	Early Bird Registration
January 25 & 26	GRI 101	Business Development Basic & Advanced Marketing REQUIRED	ARA Building Little Rock	January 15
January 27 & 28	GRI 102	Customer and Client Ser- vices Communication and Busi- ness Tech. REQUIRED	ARA Building Little Rock	January 15
March 10	GRI 306	Investments ELECTIVE	ARA Building Little Rock	March 3
April 9	GRI 301	Ethics & Professionalism REQUIRED	ARA Building Little Rock	April 1
May 17 & 18	GRI 201	Brokerage Relationships Environmental Issues REQUIRED	ARA Building Little Rock	May 6
May 19 & 20	GRI 202	Unauthorized Practice of Law Fair Housing, Finance REQUIRED	ARA Building Little Rock	May 6

Changes to the GRI Program for 2010

One America, At Home With Diversity

REQUIRED COURSE

This course is a certification course offered by the National Association of REALTORS®. This course is an **online course** available at <http://www.learninglibrary.com>. Upon completion of the online course, certification must be provided to Arkansas REALTORS® Association for GRI credit.

Your second elective must be another NAR Designation or Certification Course

We will be offering GRI 306-Investments as one elective. For your final elective you should supply ARA with certification that you completed another NAR Designation or Certification Course. This course can be taken live or online. All of the following courses qualify: ABR, ABRM, CCIM, CIPS, CRS, CRB, GREEN, e-Pro, SFR, and SRES. To obtain designations online, please visit <http://www.learninglibrary.com>. For Arkansas CRS Course information please visit <http://www.arkansascrs.com>.

Name: _____ Day Phone: _____
 Firm Name: _____ Firm Fax: _____
 Preferred Address: _____ E-Mail: _____
 _____ RE License #: _____
 (Required)

I am registering for the following GRI courses:

Course	Early Bird	Regular	Non-Member	Total \$
101	<input type="checkbox"/> \$ 165.00	<input type="checkbox"/> \$ 190.00	<input type="checkbox"/> \$ 200.00	
102	<input type="checkbox"/> \$ 165.00	<input type="checkbox"/> \$ 190.00	<input type="checkbox"/> \$ 200.00	
201	<input type="checkbox"/> \$ 165.00	<input type="checkbox"/> \$ 190.00	<input type="checkbox"/> \$ 200.00	
202	<input type="checkbox"/> \$ 165.00	<input type="checkbox"/> \$ 190.00	<input type="checkbox"/> \$ 200.00	
301	<input type="checkbox"/> \$ 85.00	<input type="checkbox"/> \$ 100.00	<input type="checkbox"/> \$ 125.00	
306	<input type="checkbox"/> \$ 85.00	<input type="checkbox"/> \$ 100.00	<input type="checkbox"/> \$ 125.00	
101 & 102 (Four Day Block)	<input type="checkbox"/> \$ 300.00	<input type="checkbox"/> \$ 325.00	<input type="checkbox"/> \$ 350.00	
201 & 202 (Four Day Block)	<input type="checkbox"/> \$ 300.00	<input type="checkbox"/> \$ 325.00	<input type="checkbox"/> \$ 350.00	
Total Due:				\$

- Check** **Make Check Payable to: Arkansas REALTORS® Association**
- Credit Card** Card Type: _____ Exp Date: _____
 Card Number: _____
 Name on Card: _____
 Signature: _____

Return Registration Form to Arkansas REALTORS® Association

Via Fax : 501-225-7131

Via Mail: Arkansas REALTORS Association
 11224 Executive Center Drive
 Little Rock, AR 72211

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Little Rock, AR 72211



**Graduate
REALTOR® Institute**

